



Agenda Item Form

Agenda Date: 5/11/04

Districts Affected: All

Dept. Head/Contact Information: Byron Johnson, Director, Purchasing Department

Type of Agenda Item:

- | | | |
|--|---|--|
| <input type="checkbox"/> Resolution | <input type="checkbox"/> Staffing Table Changes | <input type="checkbox"/> Board Appointments |
| <input type="checkbox"/> Tax Installment Agreements | <input type="checkbox"/> Tax Refunds | <input type="checkbox"/> Donations |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer | <input type="checkbox"/> Item Placed by Citizen |
| <input type="checkbox"/> Application for Facility Use | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application |
| <input type="checkbox"/> Other _____ | | |

Funding Source:

- ☐ General Fund
- ☐ Grant (duration of funds: _____ Months)
- ☒ Other Source: FY03 City Capital Equipment - Certificates of Obligation

Legal:

- ☒ Legal Review Required Attorney Assigned (please scroll down): Ruth Reyes ☐ Approved ☐ Denied

Timeline Priority: ☒ High ☐ Medium ☐ Low # of days: Bids expire 5/18/04

Why is this item necessary:

To purchase Ambulance Stretchers for Fire Medical Services.

Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

Cost of Ambulance Stretchers is \$41,775.00. Any ongoing maintenance or operating expenditures will come from operating accounts

Statutory or Citizen Concerns:

None

Departmental Concerns:

None

DATE: May 3, 2004
TO: Municipal Clerk
FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313
THRU: Aurora Wells
Interim Bid Clerk ext. 4038

Byron E. Johnson

CITY CLERK DEPARTMENT
2004 MAY 6 PM 1 27

Please place the following item on the **CONSENT** agenda for the Council Meeting of **May 11, 2004.**

Item should read as follows:

Bid No. 2004-077 Ambulance Stretchers
Award to: Stryker EMS Equipment
Kalamazoo, MI
Item (s): #1
Amount: \$41,775.00

Department: Fire Department
Funds available: 508007-27260-04252003-PMB0004130
Funding source: FY03 City Capital Equipment-Certificates of Obligation
Total award: \$41,775.00
District (s): All

The Fire and Purchasing Departments recommend award as indicated to the Bidder offering the Best Value Bid.

This is a fixed-price, single (one-time) purchase, to purchase Ambulance Stretchers. There are options to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within ninety (90) days and one hundred eighty (180) days from the date of award of the contract. No prompt payment discount was offered.

Contact person: Barbara Crumley, Procurement Analyst at 541-4315.

AGENDA FOR: **MAY 11, 2004**



PROJECT FORM

DATE: April 128, 2004

PROJECT: Ambulance Stretchers
BID NO: 2004-077 DEPARTMENT: Fire
BUDGET NO: 508007-27260-04252003-PMB0004130
FUNDING SOURCE: FY03 City Capital Equipment – Certificates of Obligation
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor : Stryker EMS Equipment
Kalamazoo, MI
Item(s): #1
Amount: \$41,775.00

The Fire and Purchasing Departments recommend award as indicated to the Bidder offering the Best Value Bid.

This is a fixed-price, single (one-time) purchase, to purchase Ambulance Stretchers. There are options to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within ninety (90) days and one hundred eighty (180) days from the date of award of the contract. No prompt payment discount was offered.

BIDS SOLICITED 12 (01 local)
BIDS RECEIVED 02
"NO BID" RECEIVED 00

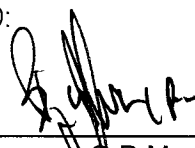
CURRENT TAXES PAID _____
OUT-OF-TOWN- _____

TOTAL RECOMMENDED AWARD: \$41,775.00

COUNCIL APPROVED _____ REJECTED _____ CITY CLERK _____

APPROVED:

COUNCIL MEETING DATE: May 11, 2004


Byron E. Johnson, C.P.M.
Director of Purchasing

CITY OF EL PASO BID TABULATION

BID ITEM: AMBULANCE STRETCHERS										BID # 2004-077	
BID DATE: FEBRUARY 18, 2004										DEPARTMENT: FIRE	
			FERNO-WASHINGTON, INC. WILMINGTON, OH		STRYKER EMS EQUIPMENT KALAMAZOO, MI						
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
1.	UP TO 15	AMBULANCE STRETCHER, AS SPECIFIED	\$2,595.00	\$38,925.00	\$2,785.00	\$41,775.00 FOR (15) UNITS	\$0.00	\$0.00	\$0.00	\$0.00	
MANUFACTURER			FERNO-WASHINGTON, INC.		STRYKER						
MODEL NUMBER			35-P PROFLEXX		6082 MX-PRO R3						
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. ONE HUNDRED EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. THREE HUNDRED SIXTY-FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input type="checkbox"/>		
			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input type="checkbox"/>		
			YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input type="checkbox"/>		
			<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		
			1% - 10 DAYS		NET - 30 DAYS						
PAYMENT TERMS:			30 CONSECUTIVE DAYS		30 CONSECUTIVE DAYS						
BIDDER'S PROMISED DELIVERY:											
BIDS SOLICITED: 12			BIDS RECEIVED: 2		LOCAL BIDS: 1				NO BIDS: 0		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: Barbara Crumley
DATE: 2-19-04

**BEST VALUE PROCUREMENT
AMBULANCE STRETCHERS
BID NO. 2004-077**

		(1)	(2A)	(2B)	(2C)	
	(max 70 points)	(max 4.00 points)	(max 10.00 points)	(max 12.00 points)	(max 4.00 points)	100 POINTS MAX
BIDDER NAME/BID AMOUNT	Cost	On-site Certified Technician Training for FD Personnel	Provide Individual or Facility Repair Certifications	Fully Authorize EPFD Certified Personnel to Perform Preventive Maintenance & Repairs	Provide Future Employee Training & Certifications for New Employees @ No Additional Cost	TOTAL POINTS
Ferno-Washington, Inc. \$2,569.05 (Includes 1% Prompt Pmt. Discount)	70.00	2.00	10.00	6.00	4.00	92.00
Stryker EMS Equipment \$2,785.00	64.57	4.00	10.00	12.00	4.00	94.57



FIRE DEPARTMENT

MEMORANDUM

TO: Monica Vera, Administrative Analyst

FROM: Michael Calderazzo, Fire Maintenance Chief

SUBJECT: Bid No. 2004-077 Recommendation for Award

DATE: February 27, 2004

We are recommending that this contract be awarded to Stryker EMS Equipment, Kalamazoo, MI, as the best value responsive bidder. This award is for 15 - Stryker 6082 MX-Pro R3 wheeled stretchers.

Ferno-Washington, Inc. was given half credit for not authorizing training and approval for major repair work. They will only train and approve us to perform minor work. This restriction will force us to incur significant repair costs in the future, not to mention the downtime of sending these cots out for major service. Half credit was assigned to Ferno-Washington, Inc. for the two criteria in our best value matrix that are affected by this.

Funding for these items: Capital FY03
Department 22010320
Requisition # 2004002058
Districts: All

Accepting the challenge to excel!

MIAMI AMBULANCE
3590 NW 36TH ST.
MIAMI, FL 33142

ACE MEDICAL EQUIPMENT INC.
TOM YORE, SALES & MARKETING
13214 38TH STREET
CLEARWATER, FL 33762

EL PASO MEDICAL & DENTAL
2924 ALAMEDA AVENUE
EL PASO, TX 79905

MEDICAL SOLUTIONS, INC.
8633 JEFFERSON HIGHWAY
MINNEAPOLIS, MN 55369

SAN ANTONIO AMBULANCE SALES
14035 DUBLIN SQUARE
SAN ANTONIO, TX 78247

STRYKER MEDICAL
ATTN: MR. GARY MONTOYA
6300 S. SPRINKLE RD.
KALAMAZOO, MI 49001

ATTN: DORINE TRELLI
MOORE MEDICAL CORP.
389 JOHN DOWNEY DR.
NEW BRITAIN, CT 06050

ATTN: SANDY BAKER
PRODUCTS UNLIMITED, INC.
P. O. BOX 339
JUSTIN, TX 76247

ATTN: TOM FIKE
FERNO-WASHINGTON, INC.
385 E. DRIVE
MELBOURNE, FL 32904

ATTN: TOM FIKE
FERNO-WASHINGTON, INC.
385 E. DRIVE
MELBOURNE, FL 32904

ATTN: DAVID CHANG
BAY MEDICAL CO.
375 OYSTER POINT BLVD UNIT 6
SOUTH SAN FRANCISCO, CA 94080

EMERGENCY MEDICAL PRODUCT
1711 PARAMOUNT COURT
WAUKESHA, WISCONSIN 53186
ATTN: BRAD

ATTN: CEDRIC J. DEVEREAUX
PEARLAND MEDICAL SUPPLY
6831 W. BROADWAY SUITE R
PEARLAND, TX 77581

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901